Homeownership Programs eNews

April 15, 2021

The latest news for Minnesota Housing homeownership lender partners



U.S. Bank Training Opportunity

Minnesota Housing and U.S. Bank Home Mortgage - HFA Division invite you to attend the Getting Your Loans Purchased Faster training which will be held Wednesday, May 5 from 9-10 a.m. In this virtual training, U.S. Bank - HFA Division staff will review how to avoid the top 10 most common loan deficiencies that slow down loan purchase, and provide a tour of how to utilize the U.S. Bank Selling Guide to streamline loan delivery and purchase. If you are a lender or your work involves preparing and closing documents, post-closing file delivery, or operations management, this is a great training opportunity for you. Register today for this important training.

Join Us for Affordable Housing Forums

Join Minnesota Housing for the Southeast and Southwest Minnesota Regional Affordable Housing Forums. These events will be three-hour interactive virtual sessions to learn about and discuss local regional housing and equity issues.

Southeast Minnesota Regional Affordable Housing Forum

Tuesday, April 27 from 9 a.m. - 12 p.m.

Click here to learn more and to register.

Southwest Minnesota Regional Affordable Housing Forum

Thursday, April 29 from 9 a.m. - 12 p.m. Click here to learn more and to register.

Marketing Opportunity!

Are you able to serve customers who speak languages other than English?

We are collecting contact information of individual loan originators who speak multiple languages, and lending institutions that can accommodate non-English speakers. Please let us know if you speak Spanish, Hmong, Russian, Somali, or another language so we can help connect you to potential borrowers that need language support! Please email Emily Strong if you or your company provide services in other languages.

Reminder: Monthly Training Webinars We recently launched a new series of monthly training webinars, with different topics each

month.

Trainings are every third Thursday of the month from 9:00 - 10:30 a.m.

- May 20, 2021 <u>Step Up 101</u>
- June 17, 2021 Minnesota Housing Downpayment & Closing Cost Loans 101

Please join us!

eLearning Training Courses Are you interested in learning more about Minnesota Housing loan programs, requirements,

and how they work? The eLearning training courses are a great place to start. These selfpaced training modules lay out the basics of the Start Up and Step Up programs, eligibility and income requirements, down payment and closing cost loans, and much more! To view a complete list of courses, visit the Homeownership Training page and select eLearning Courses.

Join us monthly to review recent Minnesota Housing updates and important information to

Minnesota Housing Monthly Update & Underwriter Call

help you originate and process our loans. Click here to register for the monthly calls. When you register, you will be signed up for all sessions but can attend the sessions that work for you. All calls occur on the second Thursday of the month from 9:00 - 10:00 a.m. CST. Next sessions are: • Thursday, May 13

- Thursday, June 10
- Thursday, July 8

Questions? You can reach the Partner Solutions Team at 651.296.8215 or 800.710.8871 between 8:00 a.m.

and 5:00 p.m. on business days.









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